

SPORT AND RECREATION MANAGEMENT INTERNSHIPS

For more information on any of the internships on this page, see Gene Durkee, Director, Pathways – Career and Life Planning, edurkee@nec.edu, 603 428 2358.

AUTUMN HILLS CAMPGROUND, RECREATION INTERNSHIP

Weare, NH
Ellen Bagley
Autumn Hills Campground
285 S Stark Hwy.
Weare, NH 03281
603-529-2425
ellen@autumnhillscampground.com

Plan events. Schedule activities (may involve researching & hiring entertainment). Secure supplies/equipment/tools needed for each event. Research new ideas. Implement recreation program (for this year, most activities are already scheduled); however, there is much room for creative new ideas. Organize events in a fun, timely fashion. Promote events to campers via flyers, email, social media. Capture the fun in pictures and video, and share with the camping community. Encourage community involvement and enthusiasm for activities. Set up and clean up for events. Help with paperwork and management – tracking participants and event costs, rating events (successful, should do again, change for next year, etc.) and plan for improvements.

BOSTON CANNONS, GAME DAY VOLUNTEERS

Boston, MA
Megan Mulcahy
megan@bostoncannons.com
617-746-2233

Work full days for all seven home games at Harvard Stadium, Oversee birthday area, Fan Zone Manager, Manage at-gate giveaways, Youth game liaison, Oversee player meet & greets and rally tunnel, Manage entrance at special seating areas, including the Sideline Club and Bud Light Barracks, Act as point of contact for fans at the Fan Services Tent.

BOSTON CANNONS, OPERATIONS/MERCHANDISING INTERNSHIP

Boston, MA
Megan Mulcahy
megan@bostoncannons.com
617-746-2233

In addition to the responsibilities outlined below, all interns will assist in general office operations and have the opportunity to learn about all aspects of running a professional sports team. Assist in all aspects of preparing for Cannons home games, Gathering and creating all material needed for player meet & greets, birthday parties, in-game contests and more, Assist with team equipment inventory and distribution, Assist with readying the home and away locker rooms on game day, Update player statistics following each Cannons game for team's official records, Manage merchandise inventory, Create game by game sales reports, Manage merchandise tent for all home games, Assist in scheduling merchandise support staff for home games.

BOSTON CANNONS, PUBLIC RELATIONS INTERNSHIP

Boston, MA
Megan Mulcahy
megan@bostoncannons.com
617-746-2233

In addition to the responsibilities outlined below, all interns will assist in general office operations and have the opportunity to learn about all aspects of running a professional sports team. Write game notes for every game, Create original content for website, Write weekly game previews and recaps, Help maintain Facebook and Twitter accounts, Write press releases following each Cannons game and for team news as needed, Help manage press box at all home games, Create story ideas and draft pitch letters for media outreach, Maintain media contact database, In-game Twitter and Facebook updates.

BOSTON CANNONS, TICKET SALES INTERNSHIP

Boston, MA
Megan Mulcahy
megan@bostoncannons.com
617-746-2233

In addition to the responsibilities outlined below, all interns will assist in general office operations and have the opportunity to learn about all aspects of running a professional sports team. Work with the Director of Ticket Sales in all aspects of ticket sales, the most important aspect of professional sports, assist with group sales initiatives, database management, season ticket promotions and more, Will make sales calls to current and past ticket buyers, and act as first point of contact in box office during home games.

BOSTON CELTICS, COMMUNITY RELATIONS INTERNSHIP

Boston, MA
Boston Celtics
Human Resources
226 Causeway Street
Fourth Floor
Boston, MA 02114

Manage and track all charitable donations. Help to manage various programs such as Stay in School, Read to Achieve, community ticket programs. Handle incoming inquiries for department.

BOSTON CELTICS, GAME OPERATIONS & EVENTS INTERNSHIP

Boston, MA
Boston Celtics
Human Resources
226 Causeway Street
Fourth Floor
Boston, MA 02114

This student will gain experience in marketing, promotions and event management. Will assist with coordinating game operations, half-time entertainment, game-night giveaways, in-game entertainment. Responsible for assisting with some administrative duties.

BOSTON CELTICS, SALES & MARKETING INTERNSHIP

Boston, MA
Boston Celtics
Human Resources
226 Causeway Street
Fourth Floor
Boston, MA 02114

Assist the organization in growing, monetizing and segmenting its customer database; Conduct research on fan base to better understand needs of core customer segments and identify best practices in email and internet marketing; Incorporate findings into organization's outbound communication strategy.

BOSTON CELTICS, TICKETING INTERNSHIP

Boston, MA
Boston Celtics
Human Resources
226 Causeway Street
Fourth Floor
Boston, MA 02114

Assist and support account executives with day to day activities and game night duties. Prospect new leads for group sales via the internet. Utilize ticketing system and database to assist in incoming calls and inquiries. Coordinate mailings designated by sales staff and management. Process payments and ticket requests from existing clients. Assist with any season ticket holder and ticketing events. Support Sales and Marketing department on game nights.

CAMP SPAULDING, COMMUNITY SUPPORT OUTREACH INTERNSHIP

Concord, NH
Ed Orłowski
Camp Spaulding/Child & Family Services
103 No. State St.
Concord, NH 03301
603-224-7479
orłowski@cfsnh.org

Essential functions of the position include but are not limited to the following: Although the primary responsibility for recruiting camp personnel rests with the Program Director, the Community Outreach staff is expected to participate in a cooperative effort to find qualified summer seasonal staff. Work closely with the Development department of Child and Family Services to outreach to local child serving organizations. Recruit campers from underserved areas of NH. Develop a network of camp alumni and former staff to support Camp Spaulding. Promote and develop the Conference Center and Adventure Based Learning Program for off-season use. Act as the primary contact for groups and organizations to use the facility. Organize and support volunteer groups to participate in on-site maintenance and enhancement projects such as trail maintenance, building painting and repair, organization of camp equipment and supplies. Participate in community efforts to support Camp Spaulding. Community Outreach support staff will operate from the Concord Office of CFS and should have their own transportation.

CAMPS KENWOOD & EVERGREEN, BASKETBALL COACHING INTERNSHIP

Wilmot, NH

Camps Kenwood & Evergreen

114 Eagle Pond Road, Wilmot, NH 03287

Tel: 603-735-5189

Fax: 603-735-5780

Winter:

239 Moose Hill Street

Sharon, MA 02067

Tel: 781-793-0091

Fax: 781-793-0606

Further the mission of Kenwood & Evergreen through the planning and delivery of basketball activities that are safe, fun, and appropriate to the camper's age and abilities. Implementation of basketball program. Create lesson plans that are age and ability appropriate. Deliver progressive drills, games and activities. Teach other staff members their responsibilities when present at a Basketball period. Teach and monitor proper use of equipment. Maintain quality of equipment. Conduct initial and end-of-season inventory.

CONCORD ATHLETE TRAINING CENTER

Concord, NH

Brian Silfies

2 Pillsbury St. Suite 100B

Concord, NH 03301

603-738-5579

Brian1.1fitness@comcast.net

The purpose of this internship is to help local athletes reach their goals both in the strength and conditioning studio and in their sport. Assist with the athletic training center while learning how to go about training athletes the correct way. (Proper form, posture, and maximum training efficiency). Help support and maintain the program for the personal training facility. Cleaning up the Fitness Center. Helping with paperwork and management.

CITY OF CONCORD PARKS AND RECREATION DEPARTMENT, SPORTS MANAGEMENT INTERNSHIP

Concord, NH

City of Concord Parks and Recreation Dept.

David Gill, Director

14 Canterbury St.

Concord, NH 03301

(603) 230-3785

dgill@concordnh.gov

Help with all aspects of facility planning for a new, greatly expanded community center: use of old buildings, design for new construction. Attend public meetings. Help create budget projections and revenue opportunities. Assist in coaching activities during soccer and basketball seasons. Facilitate connection with Concord area seniors through programming and outreach. Help maintain over 300 acres of parks and trails.

CONCORD YMCA, FUNDRAISING EVENT INTERNSHIP

Concord, NH
Javier Urias
Concord YMCA
15 N. State St.
Concord, NH 03301
603 228 9622

Assist in planning, organizing, soliciting donations and marketing the annual Spring Social fundraising event. Coordinate with venue team at the Capitol Center for the Performing Arts in Concord. Additionally, assist as an instructor for various activities at the Y (e.g., floor hockey and swimming).

DEPARTMENT OF CITYWIDE ADMINISTRATIVE SERVICES, BUREAU OF ACTIVE AGENCY/INTERGENERATIONAL PROGRAMS, SUMMER COLLEGE INTERN

New York, NY
Leslie Nusblatt
(212) 360-8212
Leslie.Nusblatt@parks.nyc.gov
Riverside Park
New York, NY 10007

The Riverside Park Youth Programming Intern would assist in the set up, break down, and running of the Summer on the Hudson children's programming including Soccer Tots and Pee Wee Basketball (July-August 830-11am Wednesdays), and Children's Performance Series shows (July-Aug 10:00-11:30am Thursdays). The Youth Programming intern will also assist in Arts & Crafts programs in West Harlem Piers Park and would work with the Director of Public Programming to develop and implement new youth programming in the Riverside Park.

NEW HAMPSHIRE FISHER CATS

Manchester, NH
Tim Hough
Director of Box Office Operations
NH Fisher Cats
One Line Drive
Manchester, NH 03101
603-641-2005
though@nhfishercats.com

Our program provides a number of students with overall learning experience to include such areas as: Ticket Operations, general group and individual ticket operations, community relations & baseball operations, promotions, stadium operations, general office management, and work at home games.

HAMDEN YMCA, RECREATION INTERNSHIP

Hamden/North Haven, CT
Erin Kerry
Hamden YMCA
Sherman Ct., Hamden, CT
203 281 7473

Assist with initial organization and develop relationships with local vendors used for various aspects of the YMCA summer camp and Vacation Fun Club programs. Communicate with staff members and parents. Prepare enrollment materials. Assist with advertisement and sale of programs. Develop, organize and implement activities. Assist with staff recruitment. Adhere to Department of Public Health guidelines and ACA regulations.

HENNIKER YOUTH ATHLETICS, ATHLETICS ASSISTANT

Henniker, NH
Robin O'Dougherty
Henniker Recreation Director
cell: 545-8148
hennikerrecdirector@tds.net
orats50@gmail.com
RecreationDirector@hennikerathletics.com

This position will function during all sport seasons: soccer (mid-August through October); basketball (mid-November through January); and baseball (March or April through the summer; we understand that NEC students may not be available during the summer). The target population will be middle school-aged children.

HURRICANE JUNIOR GOLF TOUR, MARKETING INTERNSHIP

Jacksonville, FL
Hurricane Junior Golf Tour
2907 Spring Glen Rd. Jacksonville, FL 32207
904.379.2697
info@hjgt.org

Pre and post tournament press releases,
Constant website updates, Sales and marketing of tour and upcoming tournaments, Social Media (Facebook, Twitter, YouTube), Tour promotions, Create weekly tournament videos for YouTube upload, Sponsorship strategies, Partnership contributions, Contract negotiation, Product purchasing, and Revenue building.

INDIANAPOLIS INDIANS, COMMUNITY RELATIONS INTERNSHIP

Indianapolis, IN
Brian Spisak
Indianapolis Indians
Attn: Internship Coordinator
501 W. Maryland Street
Indianapolis, IN 46225
internships@indyindians.com

Provide high level of support for Community Relations and Promotions Manager and Community Relations and Promotions Coordinator.

INDIANAPOLIS INDIANS, FACILITIES INTERNSHIP

Indianapolis, IN

Brian Spisak

Indianapolis Indians

Attn: Internship Coordinator

501 W. Maryland Street

Indianapolis, IN 46225

internships@indyindians.com

Provide high level of support for Director of Merchandising and Merchandise Manager. Assist in the management of all retail operations.

INDIANAPOLIS INDIANS, MARKETING INTERNSHIP

Indianapolis, IN

Brian Spisak

Indianapolis Indians

Attn: Internship Coordinator

501 W. Maryland Street

Indianapolis, IN 46225

internships@indyindians.com

Assist corporate sales and marketing department in all essential functions including writing, editing, proofing, graphic design, interactive communications and execution of marketing plan.

INDIANAPOLIS INDIANS, MERCHANDISING INTERNSHIP

Indianapolis, IN

Brian Spisak

Indianapolis Indians

Attn: Internship Coordinator

501 W. Maryland Street

Indianapolis, IN 46225

internships@indyindians.com

Provide high level of support for Community Relations and Promotions Manager and Community Relations and Promotions Coordinator.

INDIANAPOLIS INDIANS, OPERATIONS ASSISTANT INTERNSHIP

Indianapolis, IN

Brian Spisak

Indianapolis Indians

Attn: Internship Coordinator

501 W. Maryland Street

Indianapolis, IN 46225

internships@indyindians.com

Provide high level of support for Director of Business Operations, Office Manager and others in the operations/facilities department.

INDIANAPOLIS INDIANS, TICKET SERVICES INTERNSHIP

Indianapolis, IN

Brian Spisak

Indianapolis Indians

Attn: Internship Coordinator

501 W. Maryland Street

Indianapolis, IN 46225

internships@indyindians.com

Provide high level service and assistance to all operations related to the Ticket Department, Premium Services and Special Events.

INDIANAPOLIS INDIANS, WEB DESIGN INTERNSHIP

Indianapolis, IN

Brian Spisak

Indianapolis Indians

Attn: Internship Coordinator

501 W. Maryland Street

Indianapolis, IN 46225

internships@indyindians.com

Assist corporate sales and marketing department in maintaining, updating and redesigning IndyIndians.com and Indians online presence in conjunction with Indians marketing plan.

MANCHESTER MONARCHS, PUBLIC RELATIONS DEPARTMENT INTERNSHIP

Manchester, NH

Kim Mueller, VP of Public Affairs

(603) 626-7825, X6105

Fax number: (603) 626-7022

kmuller@manchestermonarchs.com

Responsibilities for game night operations are varied but may include: calling opposing teams for game information, writing game stories and keeping game night stats, assisting members of the media; making and distributing press passes, updating the team website, producing and distributing game night handouts, compiling, copying and distributing press notes, fan correspondence, fan photos during the game, on-ice intermission photos, and setting up and breaking down the press entrance and press box and staffing of the press entrance.

**HEALTH FITNESS/MERRIMACK WELLNESS CENTER AT FIDELITY, WELLNESS AND RECREATION
INTERNSHIPS**

Merrimack, NH
Mike Marrone
Merrimack Wellness Center at Fidelity
Two Contra Way/T3A
Merrimack, NH 03054
Email: Michael.marrone@fmr.com
Phone: 603-791-1049

Health Fitness has exciting opportunities for students wishing to complete an internship at a corporate, community or hospital-based facility. Health Fitness strives to make the intern experience unique and rewarding and to provide the opportunity to obtain focused experience in your chosen career field. An internship with HF will provide individuals with exposure and/or experience in many areas related to health and fitness.

MERRIMACK COLLEGE, FOOTBALL ASSISTANT INTERNSHIP

North Andover, NH
Mark Dennehy
DennehyM@merrimack.edu

Activities might include: Organizational skills building, Managing recruiting database, Messaging, Game note storage and proliferation, Become familiar with recruiting software, and Learn NCAA rules and regulations.

MYSTIC SCHOONERS BASEBALL, SALES AND MERCHANDISE INTERNSHIP

Groton, CT
Peggy Roberts, Marketing Director
Mystic Schooners
Stadium:
101 Groton Long Point Rd, Groton, CT 06340
peggy@mysticbaseball.org

Ticket operations, merchandise sales and operations, and group sales, Manage merchandise inventory, and price items, Conduct "cold calls" to area businesses to generate interest in the team, and Sell tickets and merchandise on game days.

NEC ATHLETIC DEPARTMENT, ATHLETIC FACILITY INTERNSHIP

Lori Runksmeier, Director of Athletics, NEC
603 428 2292
lrunksmeier@nec.edu

Oversee facility rentals on weekends during the semester, Unlock and set up facilities as scheduled, Greet users, Manage basic operations during rental times, Address and resolve problems as they may arise, Supervise work-study students as necessary, and Goal is to provide excellent customer service to users/renters.

NEW ENGLAND COLLEGE, MEN'S HOCKEY ASSISTANT

Henniker, NH

Tom Carroll, NEC Men's Hockey Coach

603-340-3293

tcarroll@nec.edu

The Men's Hockey Assistant would be responsible for assisting with the business and organizational aspects of coaching a NCAA Men's Hockey team. Responsibilities will include budgeting and recruitment management.

TOWN OF NEW LONDON RECREATION DEPARTMENT, SEMESTER INTERNSHIP

New London, NH

Chad Denning, Recreation Director

PO Box 240

375 Main Street, New London, NH 03257

(603) 526-6401

recreation@nl-nh.com

Assist Recreation Director with winter programming; help Director with staffing and implementation of event(s), Help Recreation Director begin organizing fall and winter recreation programs, Assist with fall intramural program at Kearsarge Middle School; marketing and staffing personnel, Assist with Fitness Challenge for town employees, and Create additional programming of interest to the intern.

TOWN OF NEW LONDON RECREATION DEPARTMENT, SUMMER INTERNSHIP

New London, NH

Chad Denning, Recreation Director

PO Box 240

375 Main Street, New London, NH 03257

(603) 526-6401

recreation@nl-nh.com

Assist with the Summer Adventure Day Camp/Middle School Adventure Camp: counsel campers, prep activities and summer schedule, set up gym, cafeteria and arts and crafts space, assist on field trips, lifeguard and beach responsibilities when at beach, Assist with the Adult Sport League: implement soccer and softball leagues: schedule referees and fields for summer, put together manuals, rules and schedules for both leagues, schedule fields in various towns, Assist with Summer Fundraiser: tasks to be determined (past effort has been to obtain a Recreation Van)

NEW HAMPSHIRE DIVISION OF PARKS & RECREATION, BLOG/PHOTOGRAPHY INTERNSHIP

Grant Klene

grant.klene@dred.state.nh.us

Responsibilities will include: visiting different parks either weekly, biweekly, or monthly depending on your school's internship requirements and sharing the experience through our blog -

blog.nhstateparks.org. With the variety of historic sites, campgrounds, recreational trails, and events at our State Parks, our bloggers have no shortage of creative ideas to blog about.

NEW HAMPSHIRE DIVISION OF TRAVEL & TOURISM, MARKETING INTERNSHIP

Concord, NH
Michele Cota, Marketing Specialist
P.O. Box 1856
Concord, NH 03302-1856
603-271-2665 x108
mcota@dred.state.nh.us

Internship duties may include: developing New Hampshire itineraries geared toward individual and group travel, drafting media releases, distributing these releases to the media, learning to use and update the division's industry database and website, posting events and other items to the consumer website, performing industry-related research assignments, and assisting with various division projects. Interns will have opportunities to attend and participate in: brainstorming sessions, internal and external meetings, and attend agency partner meetings.

NY LIZARDS, SPORT MANAGEMENT INTERNSHIP

Huntingdon Station, NY
Casey Hilpert, General Manager
NY Lizards
231 E. Jericho Tpke.
Huntingdon Station, NY
631 424 2606
rchilpert@nylizards.com

Assist with marketing and promotional campaigns for both the ticket sales and sponsorship sales departments. Assist the community relations department with projects such as mascot and player appearances

PAT'S PEAK, MARKETING INTERNSHIP

Henniker, NH
Jessica Gilbert
Pat's Peak
PO Box 2448,
Henniker, NH 03242
603 345 3323

Promote Pat's Peak on the NEC campus through various forms of marketing, Work in the Pat's Peak marketing office assisting with daily photo updates, Promote special events such as a ski movie screening.

PROJECT ADVENTURE, DEVELOPMENT INTERNSHIP

Beverly, MA
Susan Hall, Human Resources
Project Adventure, Inc.
719 Cabot Street, Beverly, MA 01915
hr@pa.org.

The Development Internship is most appropriate for those who have an interest in the behind-the-scenes workings of a progressive non-profit corporation. Working primarily in the office, this position will involve helping to implement the Development and Fundraising strategies that keep Project Adventure the leader in the field of Adventure and experiential education. Interns can expect to learn about proposal development, donor cultivation, event planning and coordinating, annual appeals, donation accounting and analyzing and interpreting data.

SEACOAST UNITED SOCCER ACADEMY, COACHING INTERNSHIP

Wolfeboro, NH
Mike Best
Seacoast United Soccer Academy
406 Centre St.
Wolfeboro, NH
603-569-0622

Run a summer soccer academic for high school soccer players, Plan and outline program for the summer, Advertise and send out registration information, Write up practice plans, Lead practices and games twice a week, three hours each time.

SPECIAL OLYMPICS NH, EVENT MANAGEMENT INTERNSHIP

Henniker, NH
Robin O'Dougherty
The Grange
Henniker, NH 03242

Help develop and host a Unified Sports Day for local high schools, involving athletes both with and without developmental disabilities.

SYRACUSE CHIEFS, SPORTS MANAGEMENT INTERNSHIP

Syracuse, NY
John Simone, General Manager
Syracuse Chiefs
Alliance Bank Stadium
One Tex Simone Drive
Syracuse, NY 13208
315-474-7833

jsimone@syracusechiefs.com

Interns with the Chiefs participate in all areas of running a Triple-A affiliate baseball team. These areas include: Public relations, Promotions, Ticket sales, Group sales, Marketing, Operations, and Customer service.

UMASS LOWELL, SPORTS & RECREATION MANAGEMENT INTERN

Lowell, MA
Peter J. Murray
Director of Campus Recreation
978-934-2327
100 Pawtucket Street,
Lowell, MA 01854
Peter_Murray@uml.edu

The Sports and Recreation Management Internship/Practicum program is designed to enhance classroom instruction with practical experience that will round out the intern's education. While we encourage students from all programs of study to apply, the Sports and Recreation position may correlate best with Sports, Recreation, and Athletic Administration related programs.

USA TRACK AND FIELD, EVENTS INTERNSHIP

Indianapolis, IN
USATF National Office
USA Track & Field
132 East Washington Street, Suite 800
Indianapolis, IN 46204
317-261-0500 (phone)

An Intern in the Events Department is responsible for the following: Assist with projects and ongoing event programs. Assist in the general "look" of events through management of signage and related displays. Coordinate travel schedules of key Events staff. Coordinate logistics of the Visa Championship Series and other events. Review and organize file system of past events and bid documents. Review, chart, catalog and organize video archives. General office assistance.

USA TRACK AND FIELD, FINANCE AND OPERATIONS INTERNSHIP

Indianapolis, IN
USATF National Office
USA Track & Field
132 East Washington Street, Suite 800
Indianapolis, IN 46204
317-261-0500 (phone)

An Intern in the Finance, Administration and Operations department is responsible for the following: Work with online store fulfillment, operation, and logistics. Research and track merchandise sales efforts and marketplace trends. Provide timely customer service. Minor video editing and duplication of DVDs. Construct a master shipping and logistics schedule for summer events. Work on storage space and office efficiency issues.

USA TRACK AND FIELD, MARKETING INTERNSHIP

Indianapolis, IN
USATF National Office
USA Track & Field
132 East Washington Street, Suite 800
Indianapolis, IN 46204
317-261-0500 (phone)

An Intern in the Marketing department is responsible for the following: Coordinate daily operations of the Marketing Team. Schedule daily marketing meetings, organize notes and deliver concise reports. Manage the quarterly marketing calendar. Conduct fact-finding research on sponsor prospects utilizing industry magazines and newsletters. Coordinate and execute ongoing "Agency Strategy" Assist with development and service to current sponsors including the development of sponsor presentations and recap books. Assist in the development and execution of sponsor related event benefits. Investigate and research key leads and trends in sponsorship Developing sponsor event summary reports and sponsor proposals. Developing new marketing opportunities and maintain sponsorship library. Participating in event planning and preparation.

VERMONT LAKE MONSTERS, CLIENT SERVICES INTERNSHIP

Winooski, VT
Vermont Lake Monsters
Attn: Joe Dowd, Assistant General Manager
1 King St. Ferry Dock
Burlington, VT 05401
joe@vermontlakemonsters.com
<http://www.vermontlakemonsters.com>
802.655.4200

Responsible in assisting management of each of the 100 plus marketing partnership accounts. Active liaison to ensure marketing partners' needs are being met at all times. Retrieve all necessary game day information and items (first pitch, PSA's, giveaway items, banners, etc.) Responsible for setting up, promoting, and executing our annual Season Ticket Holder and Client Batting Practice, Scout Sleepover, and Baseball Clinic. Responsible for ensuring each client's night at the ballpark is set up. Distributing Share the Experience funds to local youth programs.

VERMONT LAKE MONSTERS, MARKETING AND PROMOTIONS INTERNSHIP

Winooski, VT
Vermont Lake Monsters
Attn: Joe Dowd, Assistant General Manager
1 King St. Ferry Dock
Burlington, VT 05401
joe@vermontlakemonsters.com
<http://www.vermontlakemonsters.com>
802.655.4200

Responsible for daily grass roots marketing efforts within the community. Securing concourse entertainment (i.e. bands, performing arts, etc.) to entertain our fans from when the gates open until the game begins. Creating interactive in-between inning promotions to use throughout the season. Being at the games to make sure these in-between inning games are run flawlessly. Giving away handouts, and performing other field-related duties prior to the game starting. Researching, promoting and implementing special theme nights at the ballpark.

VIRGINIA BEACH FIELD HOUSE, BUSINESS ADMINISTRATION INTERNSHIP

Virginia Beach, VA
Courtney Davis, Director of Human Resources
Virginia Beach Field House
2157 Landstown Road
Virginia Beach, VA 23456
757-427-3955
cdavis@beachfieldhouse.com

Students will learn the administrative details of a sports business, including human resources (staff recruiting, hiring, firing, records, etc.), payroll, profit and loss reports, guest management, and inter-office communications.

VIRGINIA BEACH FIELD HOUSE, FOOD & BEVERAGE INTERNSHIP

Virginia Beach, VA
Courtney Davis, Director of Human Resources
Virginia Beach Field House
2157 Landstown Road
Virginia Beach, VA 23456
757-427-3955
cdavis@beachfieldhouse.com

Students will see the operation of our food and beverage department where they will earn further exposure to guest service, as well as logistical operations such as ordering and inventory management. Concessions accounts for over 20% of the facility budget and is vital to the success of the organization.

VIRGINIA BEACH FIELD HOUSE, MARKETING & SALES INTERNSHIP

Virginia Beach, VA
Courtney Davis, Director of Human Resources
Virginia Beach Field House
2157 Landstown Road
Virginia Beach, VA 23456
757-427-3955
cdavis@beachfieldhouse.com

Students will work alongside the director to develop and execute marketing strategies, allocating marketing dollars for different media outlets, developing advertisements, identifying potential sponsors, negotiating sponsorships, business retention, special event management, and more.

VIRGINIA BEACH FIELD HOUSE, SPORTS MANAGER INTERNSHIP

Virginia Beach, VA

Courtney Davis, Director of Human Resources

Virginia Beach Field House

2157 Landstown Road

Virginia Beach, VA 23456

757-427-3955

cdavis@beachfieldhouse.com

Students will work directly with an assigned sports director. These managers are responsible for the promotion and operation of all sports leagues, camps, clinics, tournaments, and other special events. Sports include soccer, flag football, volleyball, basketball, field hockey, lacrosse, dodgeball, kickball and more. They will be immersed in the scheduling, execution, and management of these programs.

WNEC RADIO STATION, SPORTS BROADCASTER

Henniker, NH

Dan Freese

603-428-2502

DFreese@nec.edu

The intern will produce a one and a half hour sports talk show twice a week on WNEC. The intern will prepare for the show by staying current on sports topics, taking notes and planning for the show. The intern will also be responsible for all of the responsibilities surrounding the act of broadcasting the program on the radio; signing on, using equipment properly, etc.